

Regional-MTS Partnership Developer (SE Queensland & NE New South Wales)



Job Title:	Regional-MTS Partnership Developer.
Job Type:	Negotiable - Full Time or Part Time (minimum 3 days per week).
Remuneration:	Remuneration is based on Sydney Anglican Remuneration Guidelines for a ministry worker. <u>Support raising required with significant 'seed funding' and coaching provided. (see below)</u>
Location:	<i>Level 5, 34 Macmahon Street, Hurstville NSW</i> Hybrid and Remote work considered.
Reports to:	MTS Director Of Partnerships.

POSITION BACKGROUND & VISION.

To reach our nation and the world for Christ we need to see churches, colleges, para-church organisations and denominations growing an increasing number of mature disciples who present and proclaim Jesus to the people around them. To do that we need to raise up godly and gifted gospel workers who can disciple, lead, teach and train the saints for the mission. That's why MTS has been focused on partnering with the local church and other gospel minded organisations to *"...multiply gospel workers through ministry apprenticeships"*. Since our inception in 1978, we have seen over 3,500 men and women complete ministry apprenticeships with over 1,250 of them now in vocational gospel work. ¹ However, if we are going to see Australia won for Christ, we need to raise up many many more people for ministry now and into the future. That's why we have prayerfully committed to build a team of partnership developers who will grow and strengthen our partnerships with local churches, training centres and like-minded organisations to multiply the number of apprentices over the next three years and into the future.

The Regional Partnership Developer for South East Queensland and Northern New South Wales was birthed out of this vision, with a particular view of extending the MTS movement, and raising up more gospel workers within that area and beyond.

ABOUT US.

MTS is a multi-denominational evangelical organisation that is evangelistic at its heart.

Our Vision:

'To win the world for Christ by multiplying Gospel Workers through ministry apprenticeships.'

Our Mission:

'To raise up, train and resource MTS Trainers, as they multiply Gospel Workers through ministry apprenticeships.'

¹ See [Towards 2026 Vision Document](#)

ABOUT THE POSITION

Position Purpose

As a regional partnership developer you will:

1. Extend the MTS movement in the SE QLD and NE NSW region by focusing on the first four Mission Objectives of MTS as you...
2. “**Generate** and **galvanise** gospel driven partnerships to **grow** a culture of multiplying gospel workers through ministry apprenticeships to win the world for Christ.”

As a regional Partnership Developer you will:

1. **Generate** new gospel driven partnerships with local churches and training centres across the region that raises up suitable apprentices within various networks and partnerships.
2. **Galvanise** partnerships with existing local churches and training centres across the region that empowers and equips them in the task of raising up gospel workers within our various pathways. To help and encourage our partners to...
3. **Grow** a culture of multiplying gospel workers through MTS apprenticeships into the future.

Responsibilities:

The specific strategy and goals will be set with the Director of Partnerships following the commencement of your role within the following responsibilities.

1. **Generate** new gospel driven partnerships through *evangelising the need, and enlisting to the cause of MTS.*
 - a. **Create:** You will attend conferences run by MTS, and others to intentionally;
 - i. Share the need and general vision of MTS both formally and informally.
 - ii. Champion the need for raising up gospel workers.
 - iii. Create connections with prospective partners, trainers and apprentices.
 - b. **Conversations:** You will intentionally follow up prospective partners, trainers and apprentices through informal conversations where you will help them understand and discern the potential next steps in partnership with MTS.
 - c. **Churches:** In conjunction with the prospective training centres you will plan and implement some or all of the following next steps.
 - i. Preaching the gospel vision (where appropriate).
 - ii. Presenting the MTS vision to the church in general.
 - iii. At the invitation of the prospective partner, present the *cause* of raising up gospel workers through ministry apprenticeships to prospective church councils, board members and stake holders.
 - iv. “6 Steps to Ministry Apprenticeships”, consulting and coaching them on the appropriate next steps.
 - v. Facilitate the next steps by walking with them through an MTS Information Night and the recruitment of their first apprentice.

2. **Galvanise existing gospel driven partnerships through *empowering and equipping* them by:**
 - a. **Checking in** regularly and intentionally with the training centre to:
 - i. Determine how the training centre, trainer and apprentice are going, and determine any issues or blockers that they are facing.
 - ii. Help them overcome any blockers or challenges,
 - iii. Empowering them to implement their next steps in their training pathway.
 - b. **Connecting up** with the Director of Training, and, people and services that will equip them with the task of multiplying gospel workers.
3. **Grow a culture of multiplying gospel workers within existing training centres through *encouraging and enrolling* them to participate in the wider MTS movement by...**
 - a. **Coaching** through blockers and challenges in developing and implementing a strategy to keep raising up trainers and apprentices who will go on to become “entrusters” who train others.
 - b. **Connecting** in our existing partners, with the wider MTS movement, to learn from, and invest in the multiplication of various types of gospel workers throughout Australia by:
 - i. Attending MTS conferences and Training Days

To facilitate these purposes other responsibilities are considered part of your role.

1. **Model being an MTS Trainer by:**
 - a. MTS values its staff being engaged in the raising up and training of apprentices in local churches and training centres. MTS releases staff within these positions to be engaged in this work up to two days per week in their current church. This arrangement is worked out between the Director of Partnerships, the successful applicant, and ministry leaders of the local church or training centre.
2. **Facilitate the vision of MTS by raising gospel driven partnerships who will financially contribute towards 110% of your annual salary through:**
 - a. Raising up recurring, regular financial supporters.
 - b. Regularly praying for them and their ministries and encouraging them in the Lord.
 - c. Regularly contacting them to encourage them of the fruit of their partnership.
 - d. Seed funding is available for your first 3 months Salary and coaching with an experienced support raising coach. **Your salary will be 100% covered by this seed funding for these 3 months** to enable you to be focused primarily on growing your support.
3. **General administration and contribution to the functioning of MTS Partnership Developer team and the MTS staff team,** in a way that contributes to the future vision, strategy and implementation of the MTS towards 2026 strategy.

ABOUT YOU.

Essential

You will be a person of good character. Someone who watches your life and doctrine closely, and reflects the relevant qualifications outlined in 2 Timothy 2 and Titus as it pertains to your role. You will have:

- Prior experience as an MTS trainer.
- Experience working in a ministry context.
- Proven track record of raising up and training leaders and teams.
- Diploma of Theology or higher.
- Ascent to the [MTS Conviction Statement](#).

In addition, you will be someone who is an:

- **Intentional Thinker:**
 - Who can approach things theologically, and in a purpose driven way.
 - Who is self-driven and organised.
- **Inspirer:**
 - Who can mobilise and empower others through casting and communicating vision. In particular inspiring others towards the need for raising up more gospel workers.
 - Who has an empathetic understanding of the context and challenges in raising up gospel workers.
- **Innovator:**
 - Who is able to innovate systems and strategies to achieve goals and outcomes.
 - Who is able to identify and think through problems and blockers to goals, and come up with intentional innovative solutions.
- **Implementor:**
 - Who can intentionally implement strategic innovations personally.
 - Who can intentionally implement strategic innovations through others.
- **Investor:**
 - Who invests in gospel partnerships through a spirit of generosity that grows them in their godliness and gifts for the Lord.
 - Who values and invests deeply in teams, in particular the MTS partnership team

Desirable

- Bachelor of Theology or Higher.
- Completed an MTS Apprenticeship.
- Experience and awareness of the regional networks.
- Experience working as a partnership developer or similar role.
- Experience in financial support raising.

Direct reporting:

MTS Director Of Partnerships

Key Relationships:

MTS Head Office Staff

MTS Partnership Developers

MTS Partnership Administrator

Key Documents:

MTS Towards 2026 Strategic Plan

MTS Org Chart with Strategic Responsibilities

Signed:

Staff Member

National Director

Date:

Staff Member

National Director