

MTS Partnership Developer (Cornhill-MTS)



Job Title:	Cornhill-MTS Partnership Developer.
Job Type:	Negotiable - Full Time or Part Time (minimum 3 days per week).
Remuneration:	Support raising required. Remuneration is Based on Sydney Anglican Remuneration Guidelines for a ministry worker.
Location:	<i>Level 5, 34 McMahon Street, Hurstville NSW</i> Hybrid and Remote work considered.
Reports to:	MTS Director Of Partnerships.

POSITION BACKGROUND & VISION.

To reach our nation and the world for Christ we need to see churches, colleges, para-church organisations and denominations growing an increasing number of mature disciples who present and proclaim Jesus to the people around them. To do that we need to raise up godly and gifted gospel workers who can disciple, lead, teach and train the saints for the mission. That's why MTS has been focused on partnering with the local church and other gospel minded organisations to *"...multiply gospel workers through ministry apprenticeships"*. Since our inception in 1978, we have seen over 3,500 men and women complete ministry apprenticeships with over 1,250 of them now in vocational gospel work. ¹ However, if we are going to see Australia won for Christ, we need to raise up many many more people for ministry now and into the future. That's why we have prayerfully committed to build a team of partnership developers who will grow and strengthen our partnerships with local churches, training centres and like-minded organisations to multiply the number of apprentices over the next three years and into the future.

The Cornhill-MTS Partnership was birthed out of this vision, with a particular view of raising up apprentices who are trained and equipped to effectively preach the word of God.

ABOUT US.

MTS is a multi-denominational evangelical organisation that is evangelistic at its heart.

Our Vision:

'To win the world for Christ by multiplying Gospel Workers through ministry apprenticeships.'

Our Mission:

'To raise up, train and resource MTS Trainers, as they multiply Gospel Workers through ministry apprenticeships.'

¹ See [Towards 2026 Vision Document](#)

ABOUT CORNHILL

Cornhill Sydney trains people to preach and teach the Bible in a way that is faithful, relevant and engaging.

Vision: To represent the best practice and be a faithful and helpful influence in the training of preachers throughout the wider Sydney evangelical network.

Mission: Attract and train gospel workers to develop their expositional skills for a range of ministry contexts.

ABOUT THE POSITION

Position Purpose

As a partnership developer you will:

“**Generate** and **galvanise** gospel driven partnerships to **grow** a culture of multiplying gospel workers through ministry apprenticeships to win the world for Christ.”

As the Partnership Developer for Cornhill-MTS you will:

1. **Generate** new gospel driven partnerships with local churches and training centres across the nation that raises up suitable apprentices for the Cornhill-MTS Pathway.
2. **Galvanise** partnerships with existing local churches and training centres across the nation that empowers and equips them in the task of training Cornhill-MTS apprentices. To help and encourage our partners to...
3. **Grow** a culture of multiplying gospel workers through Cornhill-MTS apprenticeships into the future.

Responsibilities:

The specific strategy and goals will be set with the Director of Partnerships following the commencement of your role within the following responsibilities.

1. **Generate new gospel driven partnerships through evangelising the need, and enlisting to the cause of MTS.**
 - a. **Create:** You will attend conferences run by MTS, Cornhill, and others to intentionally;
 - i. Share the need and general vision of MTS both formally and informally.
 - ii. Champion the need for raising up apprentices who are equipped to preach, along with the vision of the Cornhill-MTS pathway.
 - iii. Create connections with prospective partners, trainers and apprentices.
 - b. **Conversations:** You will intentionally follow up prospective Cornhill-MTS partners, trainers and apprentices through informal conversations where you will help them understand and discern the potential next steps in partnership with MTS.
 - c. **Churches:** In conjunction with the prospective MTS Youthworks Partners you will plan and implement some or all of the following next steps.
 - i. Preaching the gospel vision (where appropriate).
 - ii. Presenting the MTS vision to the church in general.

- iii. At the invitation of the prospective partner, present the *cause* of Cornhill-MTS to prospective church councils, board members and stake holders.
 - iv. “6 Steps to Ministry Apprenticeships”, consulting and coaching them on the appropriate next steps.
 - v. Facilitate the next steps by walking with them through an MTS Information Night and the recruitment of their first apprentice.
2. **Galvanise existing gospel driven partnerships through *empowering* and *equipping* them by:**
- a. **Checking in** regularly and intentionally with the training centre to:
 - i. Determine how the training centre, trainer and apprentice are going, and determine any issues or blockers that they are facing.
 - ii. Help them overcome any blockers or challenges,
 - iii. Empowering them to implement their next steps in their training pathway.
 - b. **Connecting up** with the Director of Training, and, people and services that will equip them with the task of multiplying gospel workers.
3. **Grow a culture of multiplying gospel workers within existing Cornhill-MTS partnerships through *encouraging* and *enrolling* them to participate in the wider MTS movement by...**
- a. **Coaching** through blockers and challenges in developing and implementing a strategy to keep raising up trainers and apprentices who will go on to become “entrusters” who train others.
 - b. **Connecting** in our existing partners, with the wider MTS movement, particularly Cornhill-MTS training centres, to learn from, and invest in the multiplication of apprentices throughout Australia by:
 - i. Attending MTS conferences and Training Days

To facilitate these purposes other responsibilities are considered part of your role.

1. **Model being an MTS Trainer by:**
 - a. MTS values its staff being engaged in the raising up and training of apprentices in local churches and training centres. MTS releases staff within these positions to be engaged in this work up to two days per week in their current church. This arrangement is worked out between the Director of Partnerships, the successful applicant, and ministry leaders of the local church or training centre.
2. **Facilitate the vision of MTS by raising gospel driven partnerships who will financially contribute towards 110% of your annual salary through:**
 - a. Raising up recurring, regular financial supporters.
 - b. Regularly praying for them and their ministries and encouraging them in the Lord.
 - c. Regularly contacting them to encourage them of the fruit of their partnership.
3. **General administration and contribution to the functioning of MTS Partnership Developer team and the MTS staff team**, in a way that contributes to the future vision, strategy and implementation of the MTS towards 2026 strategy.

ABOUT YOU.

Essential

You will be a person of good character. Someone who watches your life and doctrine closely, and reflects the relevant qualifications outlined in 2 Timothy 2 and Titus as it pertains to your role. You will have:

- Prior experience as an MTS trainer.
- Passionate about raising up apprentices, with a particular emphasis on preaching.
- Experience leading and equipping apprentices in a local church, or parachurch context.
- Proven track record of raising up and training leaders and teams.
- Bachelor of Theology.
- Ascent to the [MTS Conviction Statement](#).

In addition, you will be someone who is an:

- **Intentional Thinker:**
 - o Who can approach things theologically, and in a purpose driven way.
 - o Who is self-driven and organised.
- **Inspirer:**
 - o Who can mobilise and empower others through casting and communicating vision. In particular inspiring others towards the need for raising up more gospel workers who are equipped to preach.
 - o Who has an empathetic understanding of the context and challenges in raising up gospel workers.
- **Innovator:**
 - o Who is able to innovate systems and strategies to achieve goals and outcomes.
 - o Who is able to identify and think through problems and blockers to goals, and come up with intentional innovative solutions.
- **Implementor:**
 - o Who can intentionally implement strategic innovations personally.
 - o Who can intentionally implement strategic innovations through others.
- **Investor:**
 - o Who invests in gospel partnerships through a spirit of generosity that grows them in their godliness and gifts for the Lord.
 - o Who values and invests deeply in teams, in particular the MTS partnership team

Desirable

- Masters of Theology or Higher.
- Completed MTS or Cornhill-MTS
- Experience and awareness of multi-denominational relationships and networks.
- Experience working as a partnership developer or similar role.
- Experience in financial support raising.

Direct reporting:

MTS Director Of Partnerships

Key Relationships:

MTS Head Office Staff

MTS Partnership Developers

MTS Partnership Administrator

Key Documents:

MTS Towards 2026 Strategic Plan

MTS Org Chart with Strategic Responsibilities

Signed:

Staff Member

National Director

Date:

Staff Member

National Director